



90% and Over Shop Score Report Q3

Reservation Agent Detail through September, 2018

All Hotels	Shop Date	Greeting	Qualification of Needs	Presentation	Handling Objection	Attempt to Close	Cancel	Total w/o Cxl
4250 Holiday Inn Express Independ Britney	9/19/2018	100%	33%	107%	100%	82%	83%	92%
4250 Holiday Inn Express Independ Crystal	9/22/2018	100%	67%	107%		82%	83%	94%
4250 Holiday Inn Express Independ Curtis	7/23/2018	100%	67%	114%	100%	82%	83%	97%
4250 Holiday Inn Express Independ Curtis	9/23/2018	71%	67%	114%	100%	91%	50%	95%
4250 Holiday Inn Express Independ Kaitlynn	8/11/2018	86%	67%	107%	100%	91%	100%	95%
4250 Holiday Inn Express Independ Leland	9/27/2018	100%	67%	107%	100%	82%	50%	94%
4251 Hampton Inn Lake Havasu Carol	7/8/2018	100%	133%	114%		82%	100%	103%
4251 Hampton Inn Lake Havasu Carol	8/6/2018	100%	133%	114%	100%	89%	83%	106%
4251 Hampton Inn Lake Havasu Carol	9/13/2018	100%	67%	114%		91%	50%	100%
4251 Hampton Inn Lake Havasu Jerrie	7/7/2018	86%	67%	114%	100%	73%	100%	92%
4251 Hampton Inn Lake Havasu Lexi	7/10/2018	100%	100%	100%	100%	91%	83%	97%
4251 Hampton Inn Lake Havasu Lexi	8/10/2018	100%	133%	114%	100%	91%	83%	106%
4251 Hampton Inn Lake Havasu Lexi	9/20/2018	100%	100%	114%		91%	83%	103%
4251 Hampton Inn Lake Havasu Tracy	7/16/2018	100%	67%	114%		82%	100%	97%
4252 AmericInn Ashland Cathy	7/11/2018	100%	33%	114%	100%	50%	100%	90%
4252 AmericInn Ashland Cathy	9/19/2018	100%	133%	114%		82%	100%	103%
4252 AmericInn Ashland Jeff	7/8/2018	100%	67%	114%	100%	82%	100%	97%
4252 AmericInn Ashland Jeff	9/11/2018	100%	133%	114%		91%	83%	106%
4252 AmericInn Ashland Maija	9/8/2018	100%	133%	114%	100%	45%	83%	92%
4252 AmericInn Ashland Venise	8/13/2018	86%	100%	114%		91%	83%	100%
4252 AmericInn Ashland Venise	9/21/2018	86%	100%	114%		82%	100%	97%
4253 Edgewater Hotel & Waterpark Alex	9/27/2018	100%	133%	79%	100%	100%	100%	94%
4253 Edgewater Hotel & Waterpark Ali	9/27/2018	71%	100%	114%	100%	91%	67%	97%
4253 Edgewater Hotel & Waterpark Allison	7/12/2018	100%	67%	114%		91%	83%	100%
4253 Edgewater Hotel & Waterpark Allison	9/23/2018	100%	133%	114%	100%	91%	83%	106%
4253 Edgewater Hotel & Waterpark Christopher	7/13/2018	100%	67%	114%		91%	83%	100%



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4253	Edgewater Hotel & Waterpark Colin	7/23/2018	100%	67%	114%		100%	100%	103%
4253	Edgewater Hotel & Waterpark Colin	8/10/2018	100%	100%	114%	100%	100%	83%	106%
4253	Edgewater Hotel & Waterpark Colin	9/9/2018	100%	100%	114%		91%	100%	103%
4253	Edgewater Hotel & Waterpark Holly	7/15/2018	100%	33%	114%	100%	91%	50%	97%
4253	Edgewater Hotel & Waterpark Holly	8/27/2018	100%	33%	114%	100%	82%	100%	94%
4253	Edgewater Hotel & Waterpark Jane	7/12/2018	100%	67%	100%	100%	91%	83%	94%
4253	Edgewater Hotel & Waterpark Jane	9/17/2018	100%	100%	114%	100%	91%	83%	103%
4253	Edgewater Hotel & Waterpark Mais	7/31/2018	100%	100%	100%	100%	91%	83%	97%
4253	Edgewater Hotel & Waterpark Mais	9/21/2018	100%	100%	114%	100%	100%	83%	106%
4253	Edgewater Hotel & Waterpark Sarah	9/12/2018	100%	100%	114%	100%	91%	83%	103%
4254	Days Inn Duluth Cindy	8/12/2018	100%	133%	107%	100%	91%	100%	103%
4254	Days Inn Duluth Cindy	9/14/2018	100%	100%	107%		91%	100%	100%
4254	Days Inn Duluth Doug	7/11/2018	100%	133%	114%		100%	100%	109%
4254	Days Inn Duluth Haley	7/9/2018	100%	100%	100%		100%	100%	100%
4254	Days Inn Duluth Kelly	8/6/2018	100%	33%	100%	100%	91%	83%	92%
4254	Days Inn Duluth Kelly	9/10/2018	100%	100%	100%		100%	100%	100%
4254	Days Inn Duluth Stephen	8/8/2018	100%	67%	114%	100%	67%	100%	97%
4254	Days Inn Duluth Stephen	9/9/2018	100%	33%	114%		91%	100%	97%
4255	Downtown Duluth Inn Dewaine	8/23/2018	100%	67%	107%		91%	83%	97%
4256	Best Western Bridgeview Allie	8/8/2018	100%	67%	106%		91%	100%	97%
4256	Best Western Bridgeview Allie	9/10/2018	86%	67%	114%	100%	91%	100%	97%
4256	Best Western Bridgeview Toni	8/28/2018	100%	100%	107%	100%	64%	100%	92%
4256	Best Western Bridgeview Xavier	8/27/2018	100%	67%	114%	100%	82%	100%	97%
4256	Best Western Bridgeview Xavier	9/8/2018	100%	100%	114%	100%	91%	100%	103%
4257	Comfort Suites Independence Jeremy	9/12/2018	100%	67%	107%	100%	100%	83%	100%
4257	Comfort Suites Independence Suzanna	7/12/2018	71%	100%	114%	100%	82%	100%	95%



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All Hotels	Shop Date	Greeting	Qualification of Needs	Presentation	Handling Objection	Attempt to Close	Cancel	Total w/o Cxl
4257 Comfort Suites Independence Suzanna	9/8/2018	100%	100%	114%	100%	82%	83%	100%
4258 Days Inn Altus Erika	7/14/2018	100%	100%	114%		100%	100%	106%
4258 Days Inn Altus Erika	8/13/2018	100%	133%	117%		100%	100%	110%
4258 Days Inn Altus Erika	9/10/2018	100%	100%	114%	100%	82%	100%	100%
4258 Days Inn Altus John	7/15/2018	100%	67%	100%	100%	100%	100%	97%
4258 Days Inn Altus John	8/15/2018	100%	100%	93%		91%	100%	94%
4258 Days Inn Altus John	9/11/2018	100%	133%	100%		91%	100%	100%
4258 Days Inn Altus Melissa	7/13/2018	100%	133%	100%		91%	83%	100%
4258 Days Inn Altus Melissa	8/16/2018	100%	133%	114%		73%	100%	100%
4258 Days Inn Altus Melissa	9/8/2018	71%	100%	100%		91%	100%	91%
4258 Days Inn Altus Robin	7/14/2018	83%	100%	100%	100%	100%	100%	100%
4258 Days Inn Altus Robin	9/9/2018	100%	100%	93%	100%	100%	100%	97%
4260 Hampton Inn & Suites Altus Anesha	9/17/2018	100%	67%	107%	100%	82%	83%	94%
4260 Hampton Inn & Suites Altus Cody	8/23/2018	100%	100%	100%	100%	91%	100%	97%
4260 Hampton Inn & Suites Altus Cody	9/19/2018	100%	100%	114%		91%	83%	103%
4260 Hampton Inn & Suites Altus Kim	7/7/2018	100%	100%	114%	100%	100%	100%	106%
4260 Hampton Inn & Suites Altus Kim	8/9/2018	100%	100%	114%		100%	83%	106%
4260 Hampton Inn & Suites Altus Kim	9/10/2018	100%	67%	114%		100%	100%	103%
4260 Hampton Inn & Suites Altus Tammy	7/5/2018	100%	133%	100%		100%	100%	103%
4260 Hampton Inn & Suites Altus Tammy	8/12/2018	100%	133%	114%		100%	83%	109%
4260 Hampton Inn & Suites Altus Tammy	9/9/2018	100%	133%	114%	100%	100%	100%	108%
4262 Residence Inn Sebring Brittany	7/26/2018	100%	100%	114%		73%	83%	97%
4262 Residence Inn Sebring Brittany	8/7/2018	100%	100%	100%		100%	100%	100%
4262 Residence Inn Sebring Kacey	7/26/2018	100%	133%	114%		82%	100%	103%
4262 Residence Inn Sebring Kacey	8/9/2018	100%	133%	114%		100%	50%	109%
4262 Residence Inn Sebring Kacey	9/28/2018	100%	133%	114%		100%	100%	109%



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All Hotels			Shop Date	Greeting	Qualification of Needs	Presentation	Handling Objection	Attempt to Close	Cancel	Total w/o Cxl
4262	Residence Inn Sebring	Steve	8/12/2018	100%	100%	93%	100%	82%	100%	92%
4262	Residence Inn Sebring	Victoria	7/21/2018	86%	100%	114%		82%	100%	97%
4262	Residence Inn Sebring	Victoria	8/8/2018	100%	67%	100%		100%	100%	97%
4263	Holiday Inn Express Scottsdal	Amanda	8/8/2018	100%	133%	100%		91%	83%	100%
4263	Holiday Inn Express Scottsdal	Amanda	9/21/2018	100%	100%	114%		82%	83%	100%
4263	Holiday Inn Express Scottsdal	Sheila	8/27/2018	100%	100%	100%		82%	83%	94%
4263	Holiday Inn Express Scottsdal	Sheila	9/25/2018	100%	133%	86%	100%	91%	100%	94%
4263	Holiday Inn Express Scottsdal	Shelia	7/20/2018	100%	133%	114%		64%	83%	97%
4263	Holiday Inn Express Scottsdal	Stephen	7/13/2018	71%	100%	107%		82%	100%	91%
4263	Holiday Inn Express Scottsdal	Stephen	8/26/2018	86%	100%	114%		82%	100%	97%
4263	Holiday Inn Express Scottsdal	Stephen	9/30/2018	86%	100%	107%	100%	82%	83%	95%
4264	Inn on Lake Superior	Anthony	8/7/2018	100%	67%	114%		91%	100%	100%
4264	Inn on Lake Superior	Anthony	9/17/2018	100%	133%	114%	0%	100%	100%	100%
4264	Inn on Lake Superior	Austin T	8/22/2018	100%	67%	100%	100%	91%	100%	94%
4264	Inn on Lake Superior	Austin T	9/16/2018	100%	33%	114%	100%	91%	83%	97%
4264	Inn on Lake Superior	Britta	8/12/2018	100%	67%	107%		82%	100%	94%
4264	Inn on Lake Superior	Carolyn	9/9/2018	100%	100%	114%	100%	100%	100%	106%
4264	Inn on Lake Superior	Carter	7/11/2018	100%	100%	114%		91%	67%	103%
4264	Inn on Lake Superior	Carter	8/8/2018	100%	100%	107%		91%	100%	100%
4264	Inn on Lake Superior	Carter	9/10/2018	100%	133%	107%	100%	91%	83%	103%
4264	Inn on Lake Superior	Erin	8/14/2018	100%	67%	114%		91%	83%	100%
4264	Inn on Lake Superior	Erin	9/11/2018	100%	67%	107%	100%	82%	100%	94%
4264	Inn on Lake Superior	Hunter	8/15/2018	100%	67%	114%		91%	83%	100%
4264	Inn on Lake Superior	Hunter	9/26/2018	100%	100%	114%	100%	91%	100%	103%
4264	Inn on Lake Superior	Jess	8/17/2018	100%	67%	100%		82%	100%	91%
4264	Inn on Lake Superior	Jessica	9/28/2018	100%	100%	114%		91%	100%	103%



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All Hotels			Shop Date	Greeting	Qualification of Needs	Presentation	Handling Objection	Attempt to Close	Cancel	Total w/o Cxl
4264	Inn on Lake Superior	Joe	7/12/2018	100%	33%	100%	100%	91%	100%	92%
4264	Inn on Lake Superior	Joe	8/15/2018	100%	67%	100%		91%	100%	94%
4264	Inn on Lake Superior	Joe	9/20/2018	100%	100%	100%		91%	100%	97%
4264	Inn on Lake Superior	Kelsey	7/6/2018	100%	133%	114%	100%	91%	100%	106%
4264	Inn on Lake Superior	Kelsey	8/18/2018	100%	133%	114%		91%	100%	106%
4264	Inn on Lake Superior	Kelsey	9/13/2018	86%	133%	114%	100%	100%	100%	105%
4264	Inn on Lake Superior	Ken	9/9/2018	100%	133%	114%	100%	100%	100%	108%
4264	Inn on Lake Superior	Kenesis	8/25/2018	100%	67%	114%		82%	50%	97%
4264	Inn on Lake Superior	Luke	7/7/2018	100%	67%	114%	100%	91%	100%	100%
4264	Inn on Lake Superior	Luke	8/18/2018	100%	67%	114%		91%	100%	100%
4264	Inn on Lake Superior	Luke	9/25/2018	100%	100%	100%		91%	100%	97%
4264	Inn on Lake Superior	McKenzie	7/5/2018	100%	100%	114%	100%	91%	100%	103%
4264	Inn on Lake Superior	McKenzie	8/8/2018	100%	67%	114%		91%	100%	100%
4264	Inn on Lake Superior	McKenzie	9/15/2018	100%	33%	114%	100%	100%	100%	100%
4264	Inn on Lake Superior	Taylor	8/27/2018	86%	67%	114%		82%	100%	94%
4266	Hampton Inn & Suites ScottsdDeanna		7/20/2018	71%	67%	114%		91%	100%	94%
4266	Hampton Inn & Suites ScottsdFrancisco		7/13/2018	100%	100%	114%		91%	100%	103%
4266	Hampton Inn & Suites ScottsdJasmine		9/24/2018	100%	100%	114%		91%	100%	103%
4266	Hampton Inn & Suites ScottsdSharon		7/15/2018	100%	133%	114%		91%	83%	106%
4266	Hampton Inn & Suites ScottsdSharon		8/20/2018	100%	133%	114%		100%	100%	109%
4266	Hampton Inn & Suites ScottsdSharon		9/30/2018	100%	100%	117%		91%	100%	103%
4266	Hampton Inn & Suites ScottsdShirley		8/18/2018	100%	133%	114%	100%	91%	100%	106%
4266	Hampton Inn & Suites ScottsdShirley		9/29/2018	100%	133%	114%		91%	100%	106%
4266	Hampton Inn & Suites ScottsdVianey		7/16/2018	86%	67%	114%		91%	100%	97%
4266	Hampton Inn & Suites ScottsdVianey		8/8/2018	100%	67%	114%	100%	91%	100%	100%
4266	Hampton Inn & Suites ScottsdVianey		9/25/2018	86%	67%	114%		82%	100%	94%



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All Hotels			Shop Date	Greeting	Qualification of Needs	Presentation	Handling Objection	Attempt to Close	Cancel	Total w/o Cxl
4267	Sleep Inn Scottsdale	Francisco	8/9/2018	71%	100%	100%	100%	100%	75%	95%
4267	Sleep Inn Scottsdale	Shay	7/16/2018	86%	67%	114%	100%	82%	100%	95%
4267	Sleep Inn Scottsdale	Shirley	7/14/2018	100%	133%	100%		91%	83%	100%
4267	Sleep Inn Scottsdale	Sondra	7/16/2018	60%	133%	122%	100%	100%	100%	103%
4267	Sleep Inn Scottsdale	Sondra	8/14/2018	100%	133%	114%		91%	50%	106%
4267	Sleep Inn Scottsdale	Sondra	9/12/2018	100%	100%	100%		100%	83%	100%
4268	Hampton Inn Peoria	Abby	8/10/2018	100%	67%	100%	100%	82%	100%	92%
4268	Hampton Inn Peoria	Abby	9/10/2018	100%	67%	100%	100%	100%	83%	97%
4268	Hampton Inn Peoria	Denise	7/15/2018	100%	67%	100%	100%	82%	83%	92%
4268	Hampton Inn Peoria	Gabriel	7/9/2018	100%	67%	114%	0%	100%	100%	94%
4268	Hampton Inn Peoria	Jose	7/13/2018	86%	100%	114%	100%	100%	83%	103%
4268	Hampton Inn Peoria	Robert	7/6/2018	100%	100%	114%	100%	82%	50%	100%
4268	Hampton Inn Peoria	Robert	8/8/2018	100%	33%	107%		82%	100%	91%
4268	Hampton Inn Peoria	Tammy	7/14/2018	100%	67%	100%		91%	100%	94%
4268	Hampton Inn Peoria	Tammy	8/19/2018	100%	100%	93%	100%	82%	83%	92%
4269	Holiday Inn Express Oxford	Annette	7/20/2018	100%	100%	100%	100%	82%	100%	94%
4269	Holiday Inn Express Oxford	Diane	8/16/2018	100%	0%	114%	100%	91%	100%	94%
4269	Holiday Inn Express Oxford	Ty	7/13/2018	100%	100%	86%	100%	91%	100%	92%
4270	Hampton Inn Anthem	Ashley	8/8/2018	100%	100%	114%		82%	100%	100%
4270	Hampton Inn Anthem	Nicole	7/14/2018	100%	133%	100%		82%	100%	97%
4270	Hampton Inn Anthem	Nicole	8/14/2018	40%	133%	100%		91%	83%	91%
4270	Hampton Inn Anthem	Nicole	9/13/2018	40%	133%	93%		100%	83%	91%
4270	Hampton Inn Anthem	Samantha	7/30/2018	57%	133%	114%		91%	100%	97%
4271	Hampton Inn & Suites Oxford Alivia		8/21/2018	100%	133%	100%		82%	83%	97%
4271	Hampton Inn & Suites Oxford Alivia		9/8/2018	100%	133%	100%		100%	83%	103%
4271	Hampton Inn & Suites Oxford Bonita		8/16/2018	100%	100%	114%	100%	82%	83%	100%



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All Hotels		Shop Date	Greeting	Qualification of Needs	Presentation	Handling Objection	Attempt to Close	Cancel	Total w/o Cxl
4271	Hampton Inn & Suites Oxford Bonita	9/12/2018	100%	100%	100%	100%	91%	83%	97%
4271	Hampton Inn & Suites Oxford Deanna	8/9/2018	100%	100%	114%		82%	83%	100%
4271	Hampton Inn & Suites Oxford Deanna	9/7/2018	100%	100%	114%	100%	91%	100%	103%
4272	Best Western Plus Goldsboro Adriana	8/7/2018	100%	100%	93%		82%	83%	91%
4272	Best Western Plus Goldsboro Adriana	9/27/2018	71%	100%	107%	100%	91%	83%	95%
4273	Hampton Inn Goldsboro Chandler	8/19/2018	100%	100%	113%		91%	83%	103%
4273	Hampton Inn Goldsboro Chandler	9/20/2018	100%	100%	113%		82%	83%	100%
4273	Hampton Inn Goldsboro Nikki	7/20/2018	100%	33%	114%	100%	73%	83%	92%
4273	Hampton Inn Goldsboro Stacy	8/20/2018	86%	133%	86%	100%	100%	83%	95%
4274	AmericInn Minocqua Alex	8/21/2018	43%	100%	114%	100%	91%	83%	92%
4274	AmericInn Minocqua Barbara	7/22/2018	100%	67%	100%	100%	82%	83%	92%
4274	AmericInn Minocqua Barbara	8/12/2018	100%	67%	114%		82%	83%	97%
4274	AmericInn Minocqua Barbara	9/23/2018	100%	67%	114%		73%	83%	94%
4274	AmericInn Minocqua Bob	9/20/2018	100%	100%	100%	100%	73%	83%	92%
4274	AmericInn Minocqua Dawn	8/8/2018	100%	33%	100%		91%	100%	91%
4274	AmericInn Minocqua Dawn	9/11/2018	100%	67%	114%		82%	83%	97%
4274	AmericInn Minocqua Rose	7/14/2018	100%	133%	114%		100%	83%	109%
4274	AmericInn Minocqua Rose	9/13/2018	100%	133%	114%		100%	100%	109%
4274	AmericInn Minocqua Rosie	8/17/2018	100%	133%	114%	100%	100%	100%	108%
4275	Country Inn & Suites Houghto Andrea	9/19/2018	71%	100%	114%		91%	100%	97%
4275	Country Inn & Suites Houghto Brittany	7/22/2018	100%	100%	86%	100%	91%	83%	92%
4275	Country Inn & Suites Houghto Brittany	9/19/2018	100%	100%	114%		55%	100%	91%
4275	Country Inn & Suites Houghto Nichole	7/17/2018	100%	100%	114%	100%	100%	100%	106%
4275	Country Inn & Suites Houghto Nichole	9/10/2018	100%	100%	114%		55%	100%	91%
4275	Country Inn & Suites Houghto Paige	7/11/2018	100%	100%	114%	100%	100%	83%	106%
4275	Country Inn & Suites Houghto Paige	8/11/2018	100%	133%	114%		45%	83%	91%



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4275 Country Inn & Suites Houghto Paige	9/17/2018	100%	67%	114%		100%	50%	103%
4276 Holiday Inn Express LawrenceAlison	7/6/2018	100%	133%	114%	100%	100%	100%	108%
4276 Holiday Inn Express LawrenceAlison	8/22/2018	100%	133%	114%	100%	100%	100%	108%
4276 Holiday Inn Express LawrenceAlison	9/11/2018	100%	133%	114%	100%	100%	83%	108%
4276 Holiday Inn Express LawrenceBrett	7/10/2018	100%	133%	113%	100%	91%	100%	105%
4276 Holiday Inn Express LawrenceBrett	8/8/2018	100%	133%	100%	100%	91%	100%	100%
4276 Holiday Inn Express LawrenceLesli	7/5/2018	86%	33%	107%	100%	91%	50%	92%
4276 Holiday Inn Express LawrenceLesli	8/6/2018	86%	133%	114%	100%	82%	100%	100%
4277 Hampton Inn & Suites Rogers Ammy	8/25/2018	100%	100%	114%	100%	82%	83%	100%
4277 Hampton Inn & Suites Rogers Ammy	9/24/2018	86%	67%	114%		91%	83%	97%
4277 Hampton Inn & Suites Rogers Amy	7/14/2018	100%	133%	86%		100%	83%	97%
4277 Hampton Inn & Suites Rogers Amy	8/23/2018	100%	133%	114%		100%	83%	109%
4277 Hampton Inn & Suites Rogers Cody	8/20/2018	100%	100%	114%		91%	100%	103%
4278 Hampton Inn Hibbing Amber	7/14/2018	100%	67%	114%	100%	82%	100%	97%
4278 Hampton Inn Hibbing Denise	8/7/2018	100%	100%	114%	100%	91%	100%	103%
4278 Hampton Inn Hibbing Denise	9/10/2018	100%	100%	100%		100%	83%	100%
4278 Hampton Inn Hibbing Jackie	7/16/2018	100%	67%	114%	100%	91%	83%	100%
4278 Hampton Inn Hibbing Jackie	9/22/2018	86%	100%	114%		91%	100%	100%
4279 Hampton Inn Scottsdale Shea Adrian	8/19/2018	100%	67%	114%		73%	50%	94%
4279 Hampton Inn Scottsdale Shea Karrie	9/24/2018	60%	33%	114%	100%	91%	100%	92%
4279 Hampton Inn Scottsdale Shea Rayanna	7/9/2018	100%	33%	107%		82%	83%	91%
4279 Hampton Inn Scottsdale Shea Rayanna	8/16/2018	100%	67%	114%		91%	67%	100%
4280 Hilton Garden Inn Oxford Brooke	7/27/2018	71%	133%	114%		100%	100%	103%
4280 Hilton Garden Inn Oxford Brooke	8/25/2018	60%	67%	114%		91%	83%	94%
4280 Hilton Garden Inn Oxford Brooke	9/11/2018	100%	67%	114%	100%	91%	100%	100%
4280 Hilton Garden Inn Oxford Derrick	7/27/2018	100%	33%	114%		91%	100%	97%



90% and Over Shop Score Report Q3

Reservation Agent Detail through September, 2018

All Hotels			Shop Date	Greeting	Qualification of Needs	Presentation	Handling Objection	Attempt to Close	Cancel	Total w/o Cxl
4280	Hilton Garden Inn Oxford	Derrick	8/8/2018	71%	33%	114%		91%	100%	91%
4280	Hilton Garden Inn Oxford	Derrick	9/12/2018	86%	67%	114%		91%	100%	97%
4280	Hilton Garden Inn Oxford	Gail	9/14/2018	86%	100%	114%		82%	100%	97%
4280	Hilton Garden Inn Oxford	Stephanie	7/19/2018	100%	133%	86%		91%	83%	94%
4280	Hilton Garden Inn Oxford	Stephanie	8/9/2018	100%	100%	114%	100%	91%	100%	103%
4280	Hilton Garden Inn Oxford	Stephanie	9/12/2018	60%	100%	114%	100%	91%	100%	97%
4281	Home2 Suites Oxford	Meaghna	7/27/2018	100%	67%	100%	100%	82%	83%	92%
4281	Home2 Suites Oxford	Michele	7/13/2018	100%	133%	100%		91%	83%	100%
4281	Home2 Suites Oxford	Michele	8/25/2018	100%	100%	100%	100%	100%	100%	100%
4281	Home2 Suites Oxford	Michele	9/24/2018	71%	67%	113%		100%	83%	97%
4282	Fairfield Inn & Suites Savanna	Jennie	7/13/2018	100%	133%	114%		100%	50%	109%
4282	Fairfield Inn & Suites Savanna	Jennie	8/17/2018	86%	100%	100%		100%	100%	97%
4282	Fairfield Inn & Suites Savanna	Jennie	9/11/2018	100%	100%	100%		91%	100%	97%
4282	Fairfield Inn & Suites Savanna	Rashon	9/24/2018	86%	100%	100%		82%	100%	91%
4282	Fairfield Inn & Suites Savanna	Stephanie	8/30/2018	100%	100%	100%		91%	67%	97%
4282	Fairfield Inn & Suites Savanna	Stephanie	9/20/2018	86%	133%	114%		82%	67%	100%
4284	Courtyard by Marriott Tupelo	Alneya	8/17/2018	100%	100%	100%	100%	91%	100%	97%
4284	Courtyard by Marriott Tupelo	LaBradford	8/18/2018	100%	100%	114%	100%	82%	50%	100%
4284	Courtyard by Marriott Tupelo	LaBradford	9/24/2018	86%	67%	114%		82%	100%	94%
4284	Courtyard by Marriott Tupelo	Mya	7/5/2018	100%	133%	114%		83%	100%	107%
4285	Fairfield Inn & Suites Saltillo	Paige	9/16/2018	100%	100%	114%	100%	82%	83%	100%
4285	Fairfield Inn & Suites Saltillo	Tina	8/21/2018	100%	100%	100%		82%	83%	94%

ZMC Hotels Scores			94%	94%	109%	98%	89%	90%	99%
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